

# APPOINTMENT CENTRE 2017

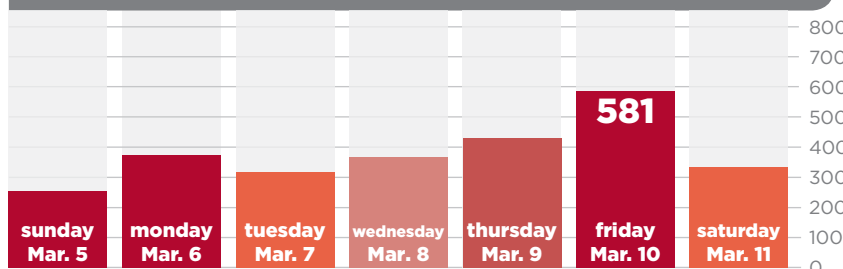


## WEEK: March 5 - 11, 2017

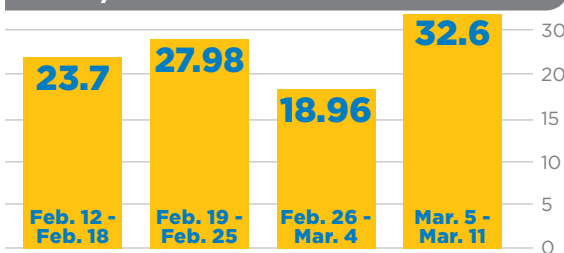
### APPOINTMENT BREAKDOWN

<b>2640</b>	<b>-9.6%</b>	<b>81</b>	<b>32.6</b>	<i>This number measures the relationship between properties that Sold this week to the number of appointments made during the same week, thereby measuring Buyer motivation.</i>
appointments booked	% change over previous week	total properties SOLD this week	Sold/Appointment Index	

### APPOINTMENTS WEEK AT A GLANCE



### SOLD/APPT. INDEX - Past 4 weeks



### THE STORY THIS WEEK:

Activity in the Appointment Centre remained relatively steady with a slight decrease at the end of the week, most likely due to the anticipation of March Break. Month-to-date figures for the month of March continue to indicate a strong Spring market with an increase of 34% over the same time period last year. Hamilton Centre held 3 positions in the Top 5 Districts, with Hamilton Mountain in the number 1 spot, and Ancaster's District 42 in the number 5 spot. The Top 5 Price ranges in Hamilton only changed in the order that they appear this week. Higher price points in Burlington continue to hold the top spots in the Top 5 Price Ranges this week.

### TOP 5 DISTRICTS

for appointments booked	
#1	District 17 - Hamilton Mountain
#2	District 14 - Hamilton Centre
#3	District 22 - Hamilton Centre
#4	District 20 - Hamilton Centre
#5	District 42 - Ancaster

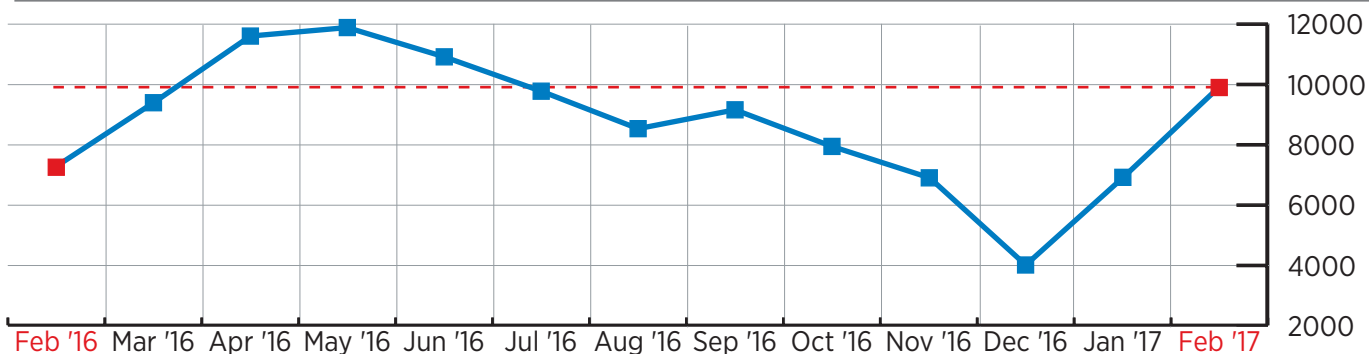
### TOP 5 PRICE RANGES

HAMILTON		BURLINGTON	
#1	\$250-300k	#1	\$800-900k
#2	\$450-500k	#2	\$650-700k
#3	\$350-400k	#3	\$1-2M
#4	\$400-450k	#4	\$750-800k
#5	\$300-350k	#5	TIED \$300-350k \$600-650k

### MONTHLY COMPARISON 2016 vs. 2017

<b>9367</b>	<b>3514</b>	<b>4711</b>	<b>+34%</b>
total appointments: March 2016	appointments: Mar. 1-11, 2016	appointments: Mar. 1-11, 2017	% change 2017 vs. 2016

### APPOINTMENTS YEAR AT A GLANCE



\*source: RE/MAX Escarpment internal data.